Director of Development

Responsibilities:
The Director of Development works with and provides vision and leadership to development staff in order to achieve the philanthropic goals of the IHM congregation. In consultation with leadership and others, the Director assumes overall responsibility for leading and managing all fundraising efforts of the IHM organization.

- Plan, direct and implement a comprehensive development program that generates individual donor, foundation, philanthropic and other corporate support.
- Assume specific responsibility for the Major Gifts and Planned Giving components of the development program.
- Formulate annual and strategic fundraising goals and objectives to include foundation and corporate gifts, special events and planned giving with clearly defined goals and objectives in collaboration with the Leadership Council and development staff, in accordance with the mission and goals of SSIHM.
- Manage, direct and participate in donor cultivation and solicitation efforts.
- Develop and maintain key long-term relationships with donors and perspective donors.

Qualifications:
- Bachelor degree required, Master degree preferred. CFRE preferred
- Three to five years in development and/or fundraising required, with experience in the areas of major gifts and planned giving from multiple donor channels.
- Ability to learn, understand, support and communicate SSIHM’s mission and values.
- Demonstrated success in securing major and annual gifts from individual donors, corporations and foundations.

Apply
humanresources@ihmsisters.org

SSIHM is an equal opportunity employer